



CN3S, CNI leverage talents to win FAA contract

Cherokee Nation 3S and Cherokee Nation Industries have ventured into a partnership to fulfill a contract worth more than \$5 million with the Federal Aviation Administration to modernize automated weather observing systems.

This contract is the first joint contract between the two companies.

“This is the first time that CN3S has partnered with CNI or any of our sister businesses from CNB,” said Tabitha Frost, CN3S operations general manager. “When the opportunity was presented to CN3S, we knew that we would have to find a strong teaming partner to support the manufacturing and engineering aspect of the work. Luckily for us, we just had to look as far as next door. CNI offers us a one stop solution for our needs.”

While the Environmental & Construction portfolio has experience in supporting the FAA, this is the first contract for CN3S and Cherokee Nation Industries with the FAA.

“This relationship can take us into uncharted waters,” said Dennis Phillip, executive vice president for business development for CNI.

This contract will refurbish the current AWOS systems, which forecast weather conditions for safe and efficient aviation operations in U.S. airports.

CN3S is providing various management support, technical engineering, logistics and installation services while CNI is manufacturing the sensors in its facility in Pryor, Okla.

This is the first FAA-designed system to be deployed on a large scale. These sensors are built for 400 airports, requiring each sensor configuration to be slightly different.

“We’re both growing and getting past performance experience that will benefit both companies,” said Phillip. “Also, working with the FAA and its standards will allow us to gain experience in terms of testing.”

CN3S serves as the prime contractor with CNI as the subcontractor on this project, which is slated to be complete April 2017.